

Lectura GmbH Germany

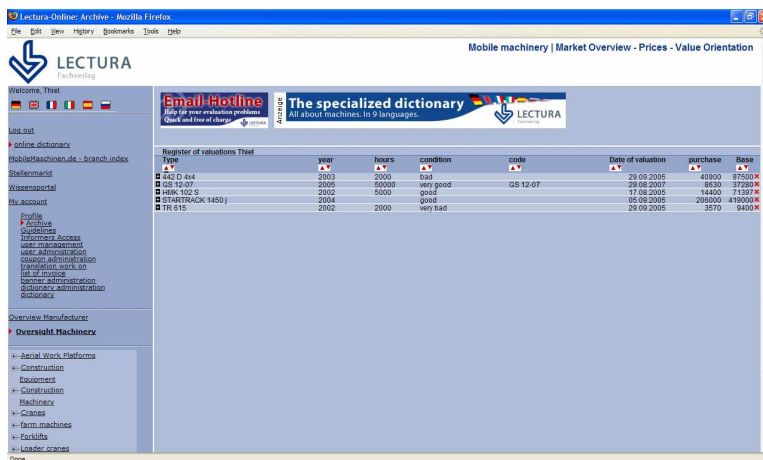
Digital products



Lectura, the only and liable provider of mobile machinery valuation is introducing it's digital products.

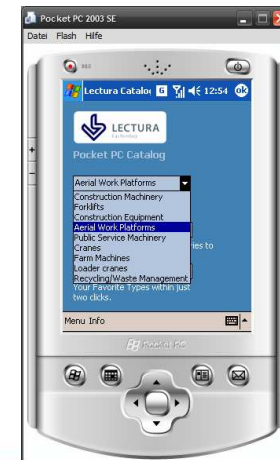
Online-version

PDA-version



The screenshot shows the LECTURA website interface in a Mozilla Firefox browser. The page title is "Mobile machinery | Market Overview - Prices - Value Orientation". It features a navigation menu on the left and a main content area with a table of valuations. A sidebar on the left lists various machinery categories under "Overview Manufacturer" and "Diversified Machinery".

| Type | year | hours | condition | code | Date of valuation | purchase | Base |
|-----------------|------|-------|-----------|----------|-------------------|----------|-------|
| 212 D 444 | 2003 | 2000 | bad | | 29.09.2005 | 40900 | 97500 |
| 212 D 12 07 | 2005 | 2000 | very good | 08 12 07 | 29.08.2005 | 8830 | 37200 |
| 212K 102 S | 2002 | 5000 | good | | 17.08.2005 | 14400 | 71397 |
| 212TRACK 1450 J | 2004 | | good | | 05.09.2005 | 20900 | 41000 |
| TR 615 | 2002 | 2000 | very bad | | 29.09.2005 | 3570 | 9400 |





Lectura´s digital products offer:

- an overview and value orientation for all common used mobile machinery on the European market
- database with access to more than 75.000 models of mobile machinery



Lectura-online.com

The Online-version obtains

- List prices for new machinery
- Dealers' purchase and selling prices for used equipment manufactured during the past 15 years
- Correction of working hours or usage
- Consideration of the equipment's condition
- Valuation at an exact date
- Expected development of the future value
- Individual printout of valuation
- Contact addresses
- 6 languages



How does it work?

VALUATION STEP BY STEP...



Lectura-online.com

- Step 1
Select category

The screenshot shows the Lectura website interface. The browser title is "Lectura-Online: Archive - Mozilla Firefox". The page header includes the Lectura logo and the text "Mobile machinery | Market Overview - Prices - Value Orientation". A navigation menu on the left includes "Welcome, Thiel", "Log out", "online dictionary", "MobileMaschinen.de - branch index", "Stellenmarkt", "Wissensportal", "My account", "Profile", "Archive", "Guidelines", "Informers Access", "user management", "user administration", "coupon administration", "translation work on list of invoice", "banner administration", "dictionary administration", "dictionary", "Overview Manufacturer", and "Oversight Machinery". The main content area features a table titled "Register of valuations Thiel" with columns for Type, year, hours, condition, code, Date of valuation, purchase, and Base. The table contains five rows of data.

| Type | year | hours | condition | code | Date of valuation | purchase | Base |
|------------------|------|-------|-----------|----------|-------------------|----------|--------|
| 42 D 4x4 | 2003 | 2000 | bad | | 29.09.2005 | 40900 | 97500 |
| CS 12-07 | 2005 | 50000 | very good | GS 12-07 | 29.08.2007 | 8630 | 37280 |
| HMK 102 S | 2002 | 5000 | good | | 17.08.2005 | 14400 | 71397 |
| STARTRACK 1450 j | 2004 | | good | | 05.09.2005 | 206000 | 419000 |
| TR 615 | 2002 | 2000 | very bad | | 29.09.2005 | 3570 | 9400 |

Welcome, Thiel.



Log out

online dictionary

MobileMaschinen.de - branch index

Stellenmarkt

Wissensportal

My account

Overview Manufacturer

► Oversight Machinery

⇒ Aerial Work Platforms

- +- Access Platforms, Knuckle Boom
- +- Access Platforms, Knuckle Telesc. Boom
- +- Access Platforms, Sigma Scissor
- +- Access Platforms, X Scissor
- +- Access Platforms, Telescopic Boom
- +- Attachable Platforms
- +- Bricklayers Platforms
- +- Personnel Lifts
- +- Pole Climbing Platforms
- +- Trailer Access Platforms
- +- Truck mounted
- +- Vertical Access Platforms, Telesc. Boom
- +- Vertical Platforms
- +- Construction

Done

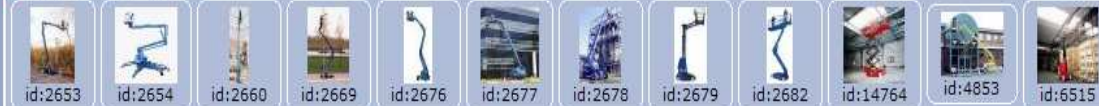
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Help for your evaluation problems
Quick and free of charge

Anzeige

The specialized dictionary
All about machines. In 9 languages.



► **Aerial Work Platforms**



Important notes

| Type | Manufacturer | category | Basic price | First Year | Last Year |
|--------|--------------|---|-------------|------------|-----------|
| | all | OK | | | |
| 10 MSP | JLG | Aerial Work Platforms-> Vertical Platforms | 15940 € | 2005 | 2007 |
| 10 SSV | JLG | Aerial Work Platforms-> Vertical Access Platforms, Telesc. Boom | 13700 € | 2004 | 2007 |
| 10 VP | JLG | Aerial Work Platforms-> Vertical Platforms | 12200 € | 1998 | 2002 |



| | | | | | |
|-----------|---------|---|----------|------|------|
| 10-2 H | Bronto | Trailer Access Platforms-> Trailer Access Platforms, Knuckle Boom | 22395 € | 1992 | 1993 |
| 100 DLX S | Manitou | Access Platforms, X Scissor-> RT | 53600 € | 2001 | 2003 |
| 100 HX | JLG | Access Platforms, Telescopic Boom-> Standard | 178952 € | 1992 | 1997 |
| 100 HX+10 | JLG | Access Platforms, Telescopic Boom-> Standard | 199915 € | 1992 | 2002 |

Lectura-online.com

- Step 2
Select manufacturer

Important notes

| Type | Working height | Net Weight | Persons | Net Load | Platf. Ext. | Manufacturer | category | Basic price | First Year | Last Year |
|-----------|----------------|------------|---------|----------|-------------|--------------|----------------------------------|-------------|------------|-----------|
| 100 DLX S | 9,62 m | 3789 kg | 3 | 795 kg | 1,41 m | Manitou | Access Platforms, X Scissor-> RT | 53600 € | 2001 | 2003 |
| 120 DLX S | 12,06 m | 4011 kg | 3 | 560 kg | 1,41 m | Manitou | Access Platforms, X Scissor-> RT | 55000 € | 2001 | 2003 |
| 145 DLX S | 14,50 m | 4866 kg | 3 | 450 kg | 1,41 m | Manitou | Access Platforms, X Scissor-> RT | 60800 € | 2001 | 2003 |
| 25 RTS | 9,60 m | 3500 kg | 2 | 907 kg | 1,2 m | JLG | Access Platforms, X Scissor-> RT | 37979 € | 1992 | 2001 |
| 26 MRT | 9,90 m | | 2 | 454 kg | 1,2 m | JLG | Access Platforms, X Scissor-> RT | 33372 € | 1996 | 2000 |
| 260 MRT | 9,92 m | 3300 kg | 2 | 567 kg | 1,2 m | JLG | Access Platforms, X Scissor-> RT | 47862 € | 2000 | 2007 |
| 33 RT-4WD | 12,10 m | | 4 | 680 kg | | JLG | Access Platforms, X Scissor-> RT | 40699 € | 1992 | 1992 |

Welcome, Thiel.



[Log out](#)

[online dictionary](#)

[MobileMaschinen.de - branch index](#)

[Stellenmarkt](#)

[Wissensportal](#)

[My account](#)

Overview Manufacturer

▶ Oversight Machinery

↳ Aerial Work Platforms

- ↳ Access Platforms, Knuckle Boom
- ↳ Access Platforms, Knuckle Telesc. Boom
- ↳ Access Platforms, Sigma Scissor
- ↳ Access Platforms, X Scissor

↳ RT

- ↳ ABM
- ↳ Aichi
- ↳ AIRO
- ↳ BEHM
- ↳ Condor
- ↳ EMC
- ↳ Genie
- ↳ Genie TKD
- ↳ German Standard Lift
- ↳ Grove-Manlift
- ↳ **Haulotte**
- ↳ Holland-Lift
- ↳ IPM

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Anzeige **The specialized dictionary**
 All about machines. In 9 languages.
 LECTURA Fachverlag

▶ Aerial Work Platforms ▶ Access Platforms, X Scissor ▶ RT ▶ Haulotte



Important notes

| Type ▲▼ | Working height ▲▼ | Net. Weight | Persons | Net Load | Platf. Ext. | Manufacturer ▲▼ | category ▲▼ | Basic price ▲▼ | First Year ▲▼ | Last Year ▲▼ |
|-------------------------------|------------------------|-------------------------|----------------------|-------------------------|------------------------|-----------------|---|----------------|---------------|--------------|
| | <input type="text"/> m | <input type="text"/> kg | <input type="text"/> | <input type="text"/> kg | <input type="text"/> m | all | | | | |
| OK | | | | | | | | | | |
| Compact 10 DX | 10,20 m | 3400 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 48900 € | 2002 | 2007 |
| Compact 12 DX | 12,14 m | 3850 kg | | 450 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 51990 € | 2002 | 2007 |
| Compact 8 DX | 8,40 m | 3300 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 35400 € | 2002 | 2004 |

Vertikal .net cranes & access **Kran & Bitzme** **Vertikal .net cranes & access** **Kran & Bitzme**

| | | | | | | | | | | |
|--------------------------|---------|---------|--|--------|-----|----------|---|---------|------|------|
| H 12 SDX | 12,00 m | 5140 kg | | 900 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 62593 € | 1999 | 2007 |
| H 12 SXL | 12,00 m | 5700 kg | | 700 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 63480 € | 2005 | 2007 |
| H 15 SDX | 15,00 m | 6000 kg | | 700 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 68958 € | 1999 | 2007 |
| H 15 SXL | 15,00 m | 6530 kg | | 500 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 69650 € | 2005 | 2007 |
| H 18 SDX | 18,00 m | 6850 kg | | 600 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 79568 € | 2000 | 2007 |

Lectura-online.com

- Step 3
Select type

The screenshot shows the Lectura-online.com website interface. The browser address bar indicates the path: Lectura-Online: Overview -> Aerial Work Platforms -> Access Platforms, X Scissor -> RT -> Haulotte - Mozilla Firefox. The page features a navigation menu on the left with options like 'Welcome, Thiel', 'Log out', 'online dictionary', and 'MobileMaschinen.de - branch index'. The main content area displays a breadcrumb trail: 'Aerial Work Platforms > Access Platforms, X Scissor > RT > Haulotte'. Below this, there are several product thumbnails with IDs (e.g., id:10960, id:10959, id:10963, id:10962, id:10965, id:10966, id:2153). An 'Important notes' section is followed by a table of product specifications. The table has columns for Type, Working height, Net Weight, Persons, Net Load, Platf. Ext., Manufacturer, category, Basic price, First Year, and Last Year. The table lists several Haulotte models, including Compact 10 DX, Compact 12 DX, Compact 8 DX, H.12 SDX, H.12 SXL, H.15 SDX, H.15 SXL, and H.18 SDX. Each row provides specific technical details for these models. At the bottom of the page, there are logos for 'Vertikal.net cranes & access' and 'Kran & Bitime'.

| Type | Working height | Net Weight | Persons | Net Load | Platf. Ext. | Manufacturer | category | Basic price | First Year | Last Year |
|---------------|----------------|------------|---------|----------|-------------|--------------|----------------------------------|-------------|------------|-----------|
| Compact 10 DX | 10,20 m | 3400 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 48900 € | 2002 | 2007 |
| Compact 12 DX | 12,14 m | 3850 kg | | 450 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 51990 € | 2002 | 2007 |
| Compact 8 DX | 8,40 m | 3300 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 35400 € | 2002 | 2004 |
| H.12 SDX | 12,00 m | 5140 kg | | 900 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 62593 € | 1999 | 2007 |
| H.12 SXL | 12,00 m | 5700 kg | | 700 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 63480 € | 2005 | 2007 |
| H.15 SDX | 15,00 m | 6000 kg | | 700 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 68958 € | 1999 | 2007 |
| H.15 SXL | 15,00 m | 6530 kg | | 500 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 69650 € | 2005 | 2007 |
| H.18 SDX | 18,00 m | 6850 kg | | 600 kg | 2 m | Haulotte | Access Platforms, X Scissor-> RT | 79568 € | 2000 | 2007 |



Welcome, Thiel.



Log out

online dictionary

MobileMaschinen.de - branch index

Stellenmarkt

Wissensportal

My account

Overview Manufacturer

Oversight Machinery

Aerial Work Platforms

+ Access Platforms, Knuckle Boom

+ Access Platforms, Knuckle Telesc. Boom

+ Access Platforms, Sigma Scissor

- Access Platforms, X Scissor

RT

ABM

Aichi

AIRO

BEHM

Condor

EMC

Genie

Genie TKD

German Standard Lift

Grove-Manlift

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 All about machines. In 9 languages.

Aerial Work Platforms > Access Platforms, X Scissor > RT > Haulotte



Important notes

| Type ▲▼ | Working height ▲▼ | Net. Weight | Persons | Net Load | Platf. Ext. | Manufacturer ▲▼ | category ▲▼ | Basic price ▲▼ | First Year ▲▼ | Last Year ▲▼ |
|---------|-------------------|-------------|---------|----------|-------------|-----------------|-------------|----------------|---------------|--------------|
|---------|-------------------|-------------|---------|----------|-------------|-----------------|-------------|----------------|---------------|--------------|

| | | | | | | | | | | |
|---------------|---------|---------|--|--------|-------|----------|----------------------------------|---------|------|------|
| | | | | | | all | | | | |
| | | | | | | OK | | | | |
| Compact 10 DX | 10,20 m | 3400 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 48900 € | 2002 | 2007 |

valuate IPAF: SL Track

compare All-Wheel-Steering

shortcuts

| | |
|-------------------------|-----------------|
| Working Height | 10,20 m |
| Platform LxW | 2,5x1,55 m |
| Brace L x W | |
| Transportdimension lwxh | 2,65x1,8x2,42 m |
| Net Weight | 3400 kg |
| Persons | |
| Net Load | 565 kg |
| Platform Ext. | 1,2 m |

| year purchase | sales | Serial N° |
|---------------|--------|-----------|
| 2006 | 25.200 | 35.900 |
| 2005 | 20.300 | 29.600 |
| 2004 | 16.300 | 24.200 |
| 2003 | 13.100 | 19.800 |
| 2002 | 10.500 | 16.100 |

| | | | | | | | | | | |
|---------------|---------|---------|--|--------|-------|----------|----------------------------------|---------|------|------|
| Compact 12 DX | 12,14 m | 3850 kg | | 450 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 51990 € | 2002 | 2007 |
| Compact 8 DX | 8,40 m | 3300 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 35400 € | 2002 | 2004 |

Lectura-online.com

- Step 4
Valuation

- select the year of fabrication
- enter the operating hours or usage
- select the machine's condition
- date of valuation
 - a) earlier date
 - b) actual date
 - c) prognosis
- special equipment

The screenshot shows a Mozilla Firefox browser window with the URL <http://www.lectura-online.com/infosys/put>. The page displays a valuation form for a 'Compact 10 DX' machine. The form includes the following fields and options:

- save - new** (dropdown menu)
- OK** (button)
- Compact 10 DX** (title)
- Your code, ID-code or serial number** (text input field)
- Date of valuation:** (text input field)
- year** (dropdown menu, selected: 2002)
- operating hours** (text input field)
- condition** (dropdown menu, selected: very good)
- date of account** (text input field)
- special equipment** (section header)
- accessoires, equipment:** (text input field)
- Sum - purchase price:** (text input field)
- influence** (dropdown menu, selected: none)

The status bar at the bottom of the browser window shows 'Done'.

Welcome, Thiel.



Log out

online dictionary

MobileMaschinen.de - branch index

Stellenmarkt

Wissensportal

My account

Overview Manufacturer

Oversight Machinery

Aerial Work Platforms

- + Access Platforms, Knuckle Boom
- + Access Platforms, Knuckle Telesc. Boom
- + Access Platforms, Sigma Scissor
- Access Platforms, X Scissor

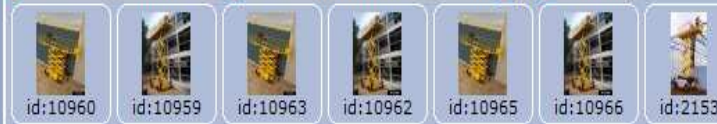
RT

- ABM
- Aichi
- AIRO
- BEHM
- Condor
- EMC
- Genie
- Genie TKD
- German Standard Lift
- Grove-Manlift
- Haulotte
- Holland-Lift

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Aerial Work Platforms Access Platforms, X Scissor RT Haulotte



Important notes

| Type | Working height | Net. Weight | Persons | Net Load | Platf. Ext. | Manufacturer | category | Basic price | First Year | Last Year |
|---------------|----------------|-------------|---------|----------|-------------|--------------|----------------------------------|-------------|------------|-----------|
| Compact 10 DX | 10,20 m | 3400 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 48900 € | 2002 | 2007 |

valueate

IPAF: SL

- Track
- All-Wheel-Steering

Print 250

compare

shortcuts

| | |
|-------------------------|-----------------|
| Working Height | 10,20 m |
| Platform LxW | 2,5x1,55 m |
| Brace L x W | |
| Transportdimension lwxh | 2,65x1,8x2,42 m |
| Net Weight | 3400 kg |
| Persons | |
| Net Load | 565 kg |
| Platform Ext. | 1,2 m |

| year/purchase | sales | Serial N° |
|---------------|--------|-----------|
| 2006 | 25.200 | 35.900 |
| 2005 | 20.300 | 29.600 |
| 2004 | 16.300 | 24.200 |
| 2003 | 13.100 | 19.800 |
| 2002 | 10.500 | 16.100 |

| | | | | | | | | | | |
|---------------|---------|---------|--|--------|-------|----------|----------------------------------|---------|------|------|
| Compact 12 DX | 12,14 m | 3850 kg | | 450 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 51990 € | 2002 | 2007 |
| Compact 8 DX | 8,40 m | 3300 kg | | 565 kg | 1,2 m | Haulotte | Access Platforms, X Scissor-> RT | 35400 € | 2002 | 2004 |

Vertikal cranes Kran &

Vertikal cranes Kran &

Lectura-online.com


- The final print version

valuation - Mozilla Firefox

File Edit View History Bookmarks Tools Help

Lectura-Online: Overview -> Aerial W... valuation

LECTURA GMBH - Verlag + Marketing Service
Fitter-von-Schuh-Platz 3, D-90459 Nürnberg
Tel: +49-(0)911-430899-0, Fax +49-(0)911-430899-20



valuation

Version 9/2007

| | | | |
|--------------------|--|------------------------|-------------------------------|
| Created by | Peter Thiel | Created on | 02.09.2007 |
| Type | Aerial Work Platforms -> Access Platforms, X Scissor -> RT | | C.7.03 |
| type | Haulotte | | |
| IPAF: | IPAF- SL | | |
| Type | Compact 10 DX | hours(p. y. - htp. a.) | 300 |
| code | 250 | | |
| data | Working Height 10,20 m Net Weight 3400 kg Net Load 565 kg Platform Ext. 1,2 m Platform LxW 2,5x1,56 m Transportdimension kwwh 2,65x1,8x2,42 m | equipment | ETrack EAll-Wheel-Steering |
| Basic price | 48900 € (2007) | manufacture ended) | |
| to take in account | 01.07.2002 | valuation to | 02.09.2007 |
| operating hours | 1652 | purchase | 10900 € |
| condition | very good | sales | 16700 € |

shortcuts

equipment:

T = Track, AS = All-Wheel-Steering

Evaluations are based on a "one shift per day" cycle. The prices refer to machinery, fully functional, in roadworthy condition, certified according to local legal operating laws and ordinance. All values stated are excluding V.A.T. They are not binding and without obligation!

Done

PDA-version

The PDA-version is a comfortable alternative to the printed product with an extended equipment.

- Purchase and selling prices together
- Prices for the past 15 years instead of 10 years





The PDA-version obtains

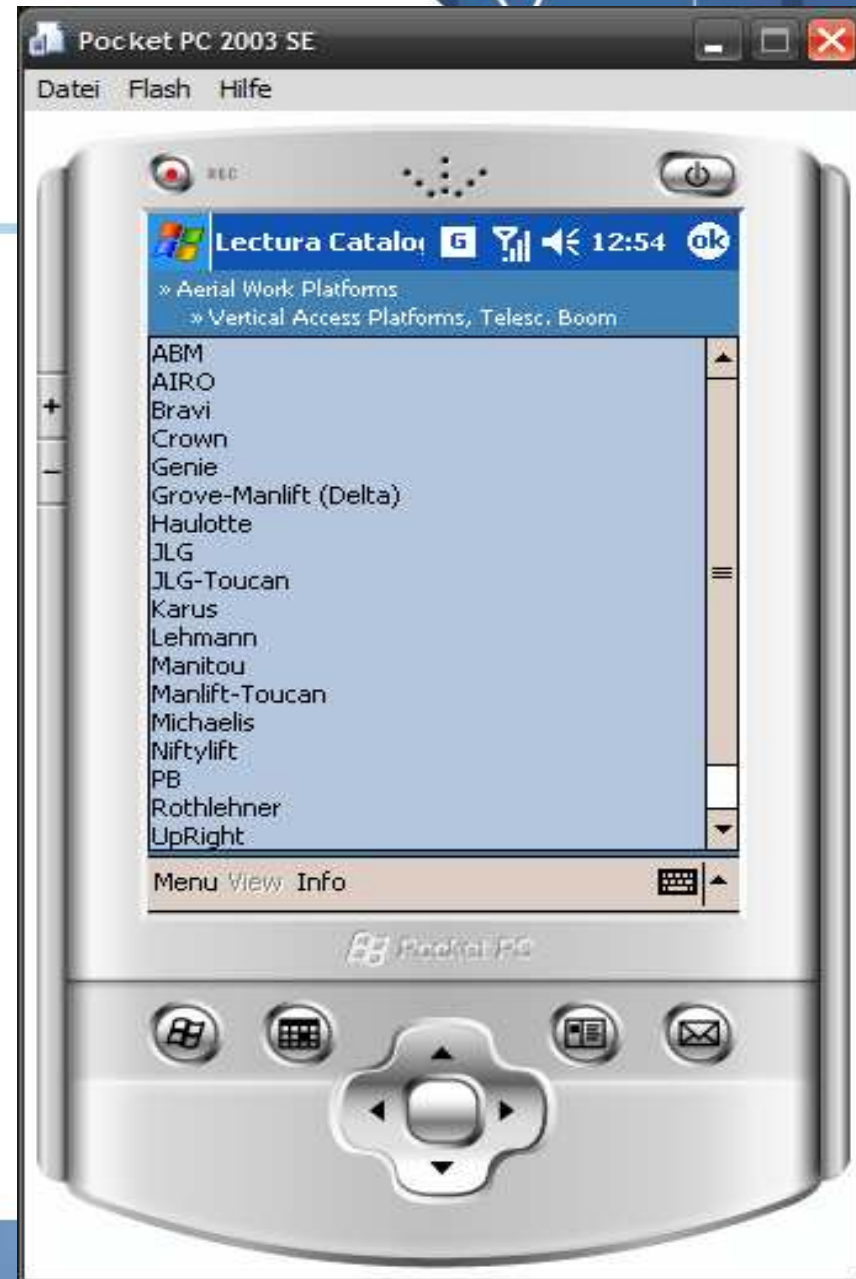
- List prices for new machinery
- Dealers' purchase and selling prices for used equipment manufactured during the past 15 years
- 5 languages



- Step 1
Select category



- Step 2
Select manufacturer



- Step 3
Select type



- Results – page 1
- Technical dates
- List price



- Results – page 2
- Purchase and selling prices for the past 15 years





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